



TENDING THE VINEYARD

Stewardship of Religious Property

Educational Sessions for Strategic Property Planning

SESSION 3

Typical Weighting of Proposal Evaluation Criteria

PROPOSAL COMPONENT	TYPICAL WEIGHTING
<i>Understanding of the religious institute's needs</i>	Up to 25 percent depending on the emphasis the religious institute places on the importance of knowing that the individual, group or professional services firm has a clear and deep understanding of the religious institute's circumstances and future challenges
<i>Approach and timetable for delivery of required services</i>	Up to 25 percent depending on the level of importance the religious institute attaches to having a full and complete understanding of the process and approach a proposing individual, group or professional services firm will use to provide the services the institute requires
<i>Qualifications and staffing plan</i>	Up to 25 percent depending on the strength of the institute's desire to work only with entities and individuals who have a history of providing services to other religious institutes that are similar to those the institute requires and an understanding of religious institute structure and decision-making processes
<i>References</i>	Up to 25 percent depending on the value the religious institute places on the experiences other religious institutes have had working in a capacity similar to the one the institute wishes to establish
<i>Price</i>	Up to 25 percent depending on the financial resources available to the religious institute and its need to conserve these resources to the extent possible

