



# TENDING THE VINEYARD

## Stewardship of Religious Property

### *Educational Sessions for Strategic Property Planning*

#### SESSION 3

#### List of Major Take-Aways from Strategic Property Planning Session Three– “Pros from Dover”

Some major take-aways from the third strategic property planning session are:

1. Obtain professional services appropriate to the institute’s needs

2. Define clearly the scope of services required as an initial step in developing a Request for Proposals (RFP)

3. Use an RFP as an effective tool for conveying information about topics that are most important to the institute

4. Involve multiple individuals in a structured review process to identify the most qualified professional advisor

5. Use a detailed proposal review instrument and scoring process to assure reviewers value the same attributes to the same degree

6. Use insights gained through interviews to help select the best professional advisors for the institute

7. Get the best information you can out of reference checks

8. Select the professional advisor that is the best “fit” for the institute

