



SESSION 5

Glossary of Key Terms Used in Session 5

The following terms are associated with Session 5 of Tending the Vineyard’s educational sessions for strategic property planning.

| TERM | DEFINITION |
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| <i>Benchmarking</i> | A method used to compare information or data to an external measure, such as an industry standard or other objective source of information |
| <i>Business-perspective evaluation</i> | An evaluation perspective that focuses on assuring recommendations or scenarios developed through strategic property planning are realistic, feasible and contribute to the institute’s goals |
| <i>Collaboration</i> | An open and inclusive process through which one or more entities come together to achieve common goals, advance mutual interests or solve common problems |
| <i>Consensus</i> | A broad agreement among institute members that (a) is a product of dialogue and conversation where all voices are heard, (b) results from bona fide attempts to work through differences where they exist and (c) is designed to maximize the support of institute membership |
| <i>Co-ownership</i> | A structure of ownership in which partners with common interests enter into an ownership agreement describing the rights of each partner, including the percentage of the total each partner owns |
| <i>Conservation easement</i> | A legal agreement between a land owner, who continues to own the land, and a land trust or governmental entity whose main purpose is to impose limits on the ways the land encompassed by the agreement can be used |
| <i>Decision</i> | A definitive action, usually taken by religious institute leadership, on recommendations developed through a strategic property planning process |
| <i>Deconstruction</i> | An approach to dismantling an existing structure that is consciously designed and intended to maximize building materials that can be salvaged, reused and recycled |





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| <i>Demolition</i> | An approach to dismantling an existing structure by applying some method of overwhelming force that produces rubble to be hauled away with little regard for salvage value |
| <i>Eco-sustainability-perspective evaluation</i> | An evaluation perspective that focuses on assuring that recommendations and scenarios developed through strategic property planning are consistent with an institute’s values concerning ecology and care of creation |
| <i>Evaluation</i> | A structured process through which recommendations or scenarios developed through strategic property planning processes are analyzed and assessed |
| <i>Joint venture</i> | Something of common interest undertaken jointly by two or more partners that allows each partner to retain its distinct identity |
| <i>Land trust</i> | A not-for-profit entity whose mission is to actively engage in land conservation and preservation in ways that permanently restrict the uses of land |
| <i>Mission-perspective evaluation</i> | An evaluation perspective that focuses on assuring that an institute’s mission is at the core of and embedded in the process used to evaluate recommendations or scenarios developed in strategic property planning |
| <i>Mothballing</i> | A process that effectively de-activates a building or structure while at the same time protecting it from deterioration due to weather and other conditions |
| <i>Multi-perspective evaluation</i> | A method of evaluation that assesses recommendations and scenarios developed in a strategic property planning process from lenses and perspectives that are most important to a religious institute |
| <i>Partnership</i> | A formal legal arrangement enforceable by civil law where two or more parties agree to cooperate to advance their mutual interests |
| <i>Pre-development agreement</i> | An agreement outlining the specific desires and intentions of two or more parties who commit to work together in partnership and share costs on a project that may not yet be fully defined or whose financial feasibility may not yet have been determined |





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| <i>Recommendation</i> | <p>A product or outcome from a strategic property planning process</p> <p>Ownership of recommendations within the religious institute is typically broadened if institute membership actively participates in shaping recommendations through their substantive engagement in a strategic property planning process.</p> |
| <i>Repurposing</i> | <p>The act of adapting a structure or building for a purpose other than the one for which it was originally intended</p> |
| <i>Ritual</i> | <p>A solemn, contemplative and prescribed ceremony a religious institute develops to help its members cope with the feelings of grief and loss that can accompany strategic property planning</p> |
| <i>Sale of development rights</i> | <p>A transaction whereby the land owner, while continuing to own the land, sells to another entity, such as a land trust or governmental entity, the legal authority and control to prevent defined land development in the future</p> |

