

Educational Sessions for Strategic Property Planning

SESSION 5

Key Attributes of Collaboration

Generally, those who agree to collaborate or are in a collaborative relationship:

- ✓ 1. Have a high level of trust in one another
- 2. Explicitly consent to being open with each other and inclusive
- ✓ 3. Share common goals
- 4. Work together jointly and transparently to achieve these common goals
- 5. Have common expectations about resource sharing
- ✓ 6. Perceive mutual benefits from the relationship
- 7. Recognize their interdependence and interconnectedness
- 8. Are in close communications in all matters related to collaborative purpose
- √ 9. Cooperate on multiple levels
- ✓ 10. Enjoy the respect of those with whom they are collaborating

